



TO: Whom It May Concern

FROM: Tom Vreeland  
VP of Sales

RE: Product Exporting

DATE: June 28, 2018

AP Tech brand products are manufactured at the company's sole facility in Napa, California. The products are assembled, tested and shipped from the Napa site. The products are considered substantially transformed in Napa. Therefore, the country of origin is deemed the United States of America (USA) for customs purposes.

The majority of the parts which comprise AP Tech products are from domestic sources. However, the percentage does not meet the high standard for 'Made in America' designation as defined by the United States Federal Trade Commission.

The harmonizing code classification AP Tech specifies for international shipments of all products is 8481803090.

The ECCN classification which applies to the majority of AP Tech products exported is 2B999.n. This number applies to all valves and regulators with the exception of those with brass bodies, which are not classified for export, and those valves and regulators with Ni-Cr-Mo body material, designated with an H in the model number, which have ½ inch or greater connection sizes. The latter products are classified as 2B350.g and likely require an export license for shipment destined outside the USA.

AP Tech's shipping terms are 'ex works' which means title and liability for shipment transfer to buyer upon receipt of product via carrier at our shipping dock. Correspondence may refer to terms as 'FOB Factory' but the correct term is 'ex works'.